

Joseph Mews

Business Development Manager - UK

Location: UK-based (remote with travel to Birmingham office at least twice a month)

Reports to: UK Sales Manager

Contract Type: Full-time, Permanent

Salary: Competitive salary and commission structure

About Joseph Mews Property Group

Joseph Mews is a leading UK property investment company, committed to delivering exceptional residential developments and investment opportunities both in the UK and overseas. We pride ourselves on our forward-thinking approach, market expertise and commitment to providing an outstanding service for our clients and partners.

The Role

We are seeking an experienced and motivated **Business Development Manager** to join our UK sales team. This individual will play a key role in driving sales performance, supporting client engagement activities, and identifying new opportunities for growth. Based remotely, you will work closely with the UK Sales team, with regular collaboration days at our Birmingham office.

You will be instrumental in helping to shape and execute sales strategies, coordinate events and client meetings, and work hand-in-hand with our Marketing team to deliver a seamless, joined-up approach to our business development efforts.

Key Responsibilities

- Support the UK sales team in achieving sales targets and driving revenue growth.
- Identify, develop, and manage new business opportunities within the UK property market.
- Proactively plan and coordinate client meetings, events, and networking opportunities to strengthen relationships and generate leads.
- Work closely with the Marketing team to align campaigns, ensure consistent marketing messaging, and capitalise on market trends.
- Maintain up-to-date knowledge of the UK property investment market, competitor activity, and emerging opportunities.
- Represent Joseph Mews professionally at client events, exhibitions, and networking functions in line with building strong relationships with our Partners.
- Contribute to the development and execution of business strategies to achieve key commercial goals.

Joseph Mews

- Ensure all activities are compliant with company policies and industry standards.

About You

- Minimum 3 years' experience in the property industry, ideally within sales, business development, or client relationship management.
- A self-starter with strong commercial awareness and the ability to think ahead of market trends.
- Excellent interpersonal and communication skills, with the confidence to build relationships at all levels.
- Highly organised, able to manage multiple priorities, and comfortable working both independently and as part of a wider team.
- Strong collaboration skills, with experience working cross-functionally, particularly with marketing teams.
- Flexibility to travel for meetings, events, and regular team collaboration days.

Why Join Us

- Work with a respected, forward-thinking property group with a strong market presence.
- Competitive salary and commission structure.
- Opportunity to work from home while remaining part of a dynamic and supportive team.
- Regular professional development and progression opportunities.

If you're a proactive, driven professional looking to make an impact in a growing property investment business, we'd love to hear from you.

Apply today to join Joseph Mews Property Group and play a key role in our continued success. Please send your CV and cover letter to recruitment@joseph-mews.com.